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Latest Exam Guide & Learning Materials

Exam : HP2-H11

Title : Selling HP Thin Clients

Vendors : HP

Version : DEMO

NO.1 Which benefit is specific to the Academic Edition of the HP MultiSeat Computing Solution? (Select two.)

- A. Intel Xeon based host PC
- B. Ethernet connection from the access devices to the host PC for greater distance
- C. licensing support through Microsoft Volume Licensing
- D. support for up to 24 access devices
- E. support for access devices running Windows 7 only

Answer: B, E

NO.2 Which type of key sales information for the HP MultiSeat Computing Solution do these features represent?

Reduces environmental impact

Has the potential to double computing seats with the same budget

Requires no special IT knowledge

Contains software completely licensed and supported by HP

- A. competitive advantages
- B. silver bullets
- C. opportunity indicators
- D. key features

Answer: C

NO.3 Which Intel processor type should you recommend for an HP MultiSeat host PC that supports six to ten access devices, each running high-processing-demand applications such as multimedia?

- A. Core 2 Duo
- B. Core 2 Quad
- C. Core i7
- D. Xeon processor 5600 series

Answer: D