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Exam : **700-295**

Title : IPS Express Security Account
Manager Representative

Vendor : Cisco

Version : DEMO

NO.1 After setting a foundation of visibility, what is the next main element of the new security model?

- A. threat-focused approach
- B. robust reporting
- C. platform-agnostic environment
- D. unified management

Answer: A

NO.2 Which security technology can protect networks during the Before phase of the attack continuum model?

- A. next-generation IPS
- B. web security
- C. AMP
- D. next-generation firewall

Answer: D

NO.3 Which next-generation IPS sales approach should you qualify more closely?

- A. data center
- B. compliance and Snort conversion
- C. hardware refresh and organizations that have suffered a breach
- D. service providers

Answer: B

NO.4 Which three technologies does the Cisco AMP solution comprise? (Choose three.)

- A. IPS
- B. ISE
- C. Firewalls
- D. Next-Generation IPS
- E. AMP for Networks
- F. AMP for Endpoints

Answer: D,E,F

NO.5 As defined by the attack continuum model, which feature set does a customer need to use after an attack?

- A. scope, contain, and remediate
- B. discover, enforce, and harden
- C. learn, enforce, and block
- D. detect, block, and defend

Answer: A

NO.6 In which category of the attack continuum model does the next-generation firewall belong?

- A. prologue
- B. before

- C. during
- D. after

Answer: B

NO.7 What is the main issue with traditional security tools?

- A. They slow customer networks.
- B. They are vulnerable to phishing.
- C. They do not provide adequate reporting.
- D. They tend to operate in silos.

Answer: D

NO.8 Which security technology can protect networks in the During phase of the attack continuum model?

- A. next-generation firewall
- B. AMP
- C. next-generation IPS
- D. VPN

Answer: C